

*Plug Into the Power*

# Press Release



June 2007

## **Dairy Profit Seminars set for Aug. 7-9 at Empire Farm Days**

*Northeast DairyBusiness* will bring three Dairy Profit Seminars to Empire Farm Days, Tuesday through Thursday, Aug. 7-9, 2007. Seminars begin at 10:30 a.m. at the Dairy Seminar Center on the Empire Farm Days show grounds in Seneca Falls, N.Y.

Here's a preview of what's in store:

### **Tuesday, Aug. 7: Solving two of dairy's biggest problems: Feet and legs and reproduction.**

Foot and leg health and reproduction can be two of the toughest obstacles for a dairy to overcome, and they're often related. Dr. Jan Shearer, renowned veterinarian and foot expert from the University of Florida, heads a panel to discuss these issues. Other panel members include producers Bob Hanno, Lowville, NY, Dan Swyers, Perry, NY, and Cheryl Machia, Sheldon, VT. They will talk about how they have tackled problems with repro and feet and legs on their dairies.

Katie Ballard, director of research at W.H. Miner Institute, Chazy, NY, and an expert on reproduction, will moderate the discussion.

### **Wednesday, Aug. 8. Bringing the next generation into dairy**

David Galton, PRO-DAIRY director and Cornell animal scientist, will moderate this lively discussion on how the industry can make it easier for young people to get into the dairy business.

Gary Snider, farm business consultant with Farm Credit of Western New York, who has worked extensively on the issue, joins the panel.

Tucker Purchase of Fairmont Farms, Craftsbury, VT; Sarah VanOrden of Vanillen Dairy, Ovid NY, and Stuart Ziehm of Tiashoke Farm LLC, Buskirk, NY – all young producers – will share their stories on how they got into dairying.

*Northeast DairyBusiness* will host the Junior Dairy Leaders graduation on Wednesday afternoon.

### **Thursday, Aug. 9. Profitable feeding: forage strategies and ingredient choices**

High grain prices and several years of questionable forage quality have many producers rethinking their feeding strategies. This panel will look at what new options are available. Buzz Burhans, an independent consultant and ruminant nutritionist, and president of Dairy-Tech Group, a consulting group for the dairy and allied industries will talk about what options producers have for feeding cows profitably in today's financial climate.

Scott Lyndaker of Oakwood Dairy, Union Springs, NY, Glenn Klein, Troy, PA, and Rob Howland of Candor, NY, will discuss their feeding strategies and improvements they've made.

Joel Pankowski of Land O'Lakes Purina Feed will moderate the discussion.

In addition to *Northeast DairyBusiness*, seminar sponsors include Dairylea Cooperative, Genex and other leading agribusinesses

For more information, contact Debbie Morneau at DairyBusiness Communications, 800-334-1904 ext. 222 or [dmorneau@dairybusiness.com](mailto:dmorneau@dairybusiness.com).

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877-NY-SPUDS      Empire Farm Days 07 | August 7, 8 & 9, 2007